



**Dana Galin**  
Executive Coach

### Professional Expertise:

- Executive Coaching
- Entrepreneur & Business Owner
- Leadership Development
- P&L Responsibility
- Public Relations & Personal Branding
- Sales Development

### Industry Expertise:

- Consulting & Professional Services
- Consumer Goods & Services
- Finance
- Media & Entertainment
- Online Start-Up
- Pharma/Healthcare
- Public Sector
- Technology & Telecommunications

### Education/Certifications:

- BA English – Arizona State University
- Break Through Consulting Business Results Coaching Certification
- *Immunity to Change™* & *Adaptive Leadership* – Harvard, plus multiple other certifications & assessments

### Positions Held:

- Executive Coach – Break Through Consulting
- Vice President, PR – Kayak.com
- Co-Creator, Writer & Producer – Nickelodeon

Dana Galin has spent 25 years as a trusted advisor to C-suite executives in the world's most successful companies. Dana's coaching approach is holistic. She supports sustainable change with strategies that account for the complex global systems in which leaders operate. Clients value her ability to support them in embracing an open and experimental mindset – both personally and professionally. She is an explorer of human potential on a mission to support senior executives to create their ideal version of self and career.

Dana's clients benefit from her experience as an executive and entrepreneur. She has been instrumental in the launch of several companies including Kayak.com. Dana is a lifelong learner who leverages insights from course work at Harvard, Columbia Business School and Ackerman Institute in her coaching practice. Extensive training in high-performance leadership, the neuroscience of change and team effectiveness make her a coaching powerhouse.

Clients appreciate Dana's warm, non-judgmental style which facilitates greater self-awareness, including underlying drivers of their behavior. Her ability to listen deeply, combined with her coaching expertise quickly builds trust. Leaders consistently report that coaching with Dana supports their ability to innovate, collaborate and adapt to meet the unprecedented demands of today. Her coaching cultivates courageous executives that lead with humanity and integrity toward an inspiring vision of shared success.

When she is not coaching, Dana enjoys time with her daughter, travel (42 countries so far), and volunteering. She has also co-created and produced an animated television pilot for Nickelodeon.

### Break Through Business Results

Dana has coached hundreds of clients across industry sectors to achieve transformative business results.

- Coached a high-potential leader at a private equity firm with \$33 billion in assets under management. Coaching increased collaboration resulting in promotion to partner.
- Founder & CEO of a wealth management firm used coaching to build a clear succession plan resulting in increased employee ownership and shared leadership.
- Supported a major reorganization in a global pharmaceutical company that led to the leader's promotion to General Counsel.
- Coached the leader of Corporate Credit Risk at a global bank to better advocate for herself and her team by setting strong boundaries and building a clear, authentic brand. Executive credits coaching for supporting a 35% increase in compensation and being groomed for the Chief Risk Officer role.

**“Dana is a true vision accelerator. She has helped me surpass my self-imposed limits, own my potential and expand my leadership impact. As a result of our work, I have grown from a subject matter expert into a change agent driving our growth.”**

**D.D. — Managing Director**, Global Financial Institution